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Curriculum Vitae

Michael D. Whinston

Department of Economics
Northwestern University
2003 Sheridan Road
Evanston, IL 60208

Date of Birth: February 3, 1959
Place of Birth: New York City

DEGREES

Ph.D. (Economics), Massachusetts Institute of Technology, 1984
M.B.A. (Finance), Wharton School, University of Pennsylvania, 1984
B.S. (Economics), Wharton School, University of Pennsylvania, 1980

ACADEMIC EMPLOYMENT

Northwestern University, Department of Economics, Robert E. and Emily H. King
Professor of Business Institutions, 1998-
Kellogg Graduate School of Management, Department of Management and Strategy
(by courtesy), 2003-
School of Law (by courtesy), 1998-
Harvard University, Professor of Economics, 1991-98
Harvard University, Frederick S. Danziger Associate Professor of Economics, 1988-91
Harvard University, Assistant Professor of Economics, 1984-88

VISITING POSITIONS

Visiting (adjunct) Professor, Graduate School of Business, University of Chicago, Fall
2002 (taught MBA Competitive Strategy)
Olin Visiting Professor and Fellow at the Center for the Study of the Economy and the
State, Graduate School of Business, University of Chicago, 1999-2000
Department of Economics, Northwestern University, 1997-8
Antitrust Division, U.S. Department of Justice, April - July 1988
Department of Economics, Yale University, Fall 1989

GRANTS, FELLOWSHIPS, PRIZES

National Science Foundation Research Grants, 1986-88, 1990-94, 2000-03, 2003-06
Alfred P. Sloan Research Fellow, 1990-92
Fellow, Center for Advanced Studies in the Behavioral Sciences, 1993-94
Fellow, Econometric Society (Elected in 1993)

PROFESSIONAL ACTIVITIES

Board of Editors, *American Economic Journals: Microeconomics*, 2007-
Program Committee, Utah Business Economics Conference, 2007-
Co-director, Center for the Study of Industrial Organization, Northwestern University
Co-organizer, Duke/Northwestern/Texas IO Theory Conference
Research Associate, National Bureau of Economic Research
Program Committee, Econometric Society World Congress, Summer 2000
Program Committee, American Economic Association Annual Meetings, 2001
Co-Editor, *RAND Journal of Economics*, 1991-97
Program Committee, Econometric Society Meetings, Winter 1989

TEACHING

Graduate industrial organization, antitrust, and regulation
Graduate microeconomic theory
MBA competitive strategy
Undergraduate industrial organization and antitrust
Undergraduate applied microeconomics

INVITED LECTURES

Yale University, Cowles Foundation visiting lecturer, 2005-6
U.S. Department of Justice (lecture series to DOJ economists) 2004
University of Texas, Austin (lecture series to graduate students) 2004
Inaugural Cairoli Lectures, Universidad Torcuato di Tella, Argentina 2000
University of Toronto (lecture series to graduate students) 1999
NAKE Lectures (Lecture series to Dutch graduate students) 1998

PUBLICATIONS: BOOKS

1. *Microeconomic Theory*, Oxford University Press, 1995, 981 pp. (with A. Mas-Colell and J. Green)
2. *Lectures on Antitrust Economics*, MIT Press, 2006.
3. *Microeconomics*, McGraw-Hill, forthcoming December 2007 (with B. D. Bernheim)

PUBLICATIONS: JOURNAL ARTICLES

1. "Moral Hazard, Adverse Selection, and the Optimal Provision of Public Goods," *Journal of Public Economics* (22), October 1983, pp. 49-71.
2. "Common Marketing Agency as a Device for Facilitating Collusion," *RAND Journal of Economics* (16), Summer 1985, pp. 269-81. (with B.D. Bernheim)

Reprinted in: *Cartels*, M.C. Levenstein and S.W. Salant, eds., Edward Elgar Publishing, 2007.
3. "Menu Auctions, Resource Allocation, and Economic Influence," *Quarterly Journal of Economics* (101), February 1986, pp. 1-31. (with B.D. Bernheim)
4. "Free Entry and Social Inefficiency," *RAND Journal of Economics* (17), Spring 1986, pp. 48-58. (with N.G. Mankiw)
5. "Common Agency," *Econometrica* (54), July 1986, pp. 923-42. (with B.D. Bernheim)
6. "Coalition-Proof Nash Equilibria I: Concepts," *Journal of Economic Theory* (42), June 1987, pp. 1-12. (with B.D. Bernheim and B. Peleg)
7. "Coalition-Proof Nash Equilibria II: Applications," *Journal of Economic Theory* (42), June 1987, pp. 13-29. (with B.D. Bernheim)
8. "Exit with Multiplant Firms," *RAND Journal of Economics* (19), Winter 1988, pp. 568-88.
9. "Multiproduct Monopoly, Commodity Bundling, and Correlation of Values," *Quarterly Journal of Economics* (104), May 1989, pp. 371-84. (with R.P. McAfee and J. McMillan)

Reprinted in: *Pricing*, M. Waldman and J. P. Johnson, eds., Edward Elgar Publishing, 2007.
10. "Multimarket Contact and Collusive Behavior," *RAND Journal of Economics* (21), Spring 1990, pp. 1-26. (with B.D. Bernheim)

Reprinted in: *Pricing*, M. Waldman and J. P. Johnson, eds., Edward Elgar Publishing, 2007.

Reprinted in: *Cartels*, M.C. Levenstein and S.W. Salant, eds., Edward Elgar Publishing, 2007.
11. "Tying, Foreclosure, and Exclusion," *American Economic Review* (80), September 1990, pp. 837-59.

Reprinted in: *Pricing*, M. Waldman and J. P. Johnson, eds., Edward Elgar Publishing, 2007.

Reprinted in: *Economics of Antitrust Law*, B. Klein and A. V. Lerver, eds., Edward Elgar Publishing, forthcoming.

12. "The 'Foreclosure' Effects of Vertical Mergers," *Journal of Institutional and Theoretical Economics* (147), March 1991, pp. 207-26. (with P. Bolton)
13. "Patent Expiration, Entry, and Competition in the U.S. Pharmaceutical Industry: An Exploratory Analysis," *Brookings Papers on Economic Activity, Microeconomics*, 1991, pp. 1-48. (with R. Caves and M. Hurwitz)
14. "Entry and Competitive Structure in Deregulated Airline Markets: An Event Study Analysis of People Express," *RAND Journal of Economics* (23), Winter 1993, 445-62. (with S. Collins)

Reprinted in: *Empirical Industrial Organization*, P. Joskow and M. Waterson, eds., Edward Elgar Publishing, 2004.

15. "Incomplete Contracts, Vertical Integration, and Supply Assurance," *Review of Economics Studies* (60), January 1993, pp. 121-48. (with P. Bolton)
16. "On the Efficiency of Privately Stipulated Damages for Breach of Contract: Entry Barriers, Reliance, and Renegotiation," *RAND Journal of Economics* (26), Summer 1995, pp. 180-202. (with K. Spier)

Reprinted in: *Economics of Contract Law*, D.G. Baird, ed., Edward Elgar Publishing, 2007.

17. "Exclusive Dealing," *Journal of Political Economy* (106), February 1998, 64-103. (with B.D. Bernheim)

Reprinted in: *Recent Developments in Monopoly and Competition Policy*, G. Norman, ed., Edward Elgar Publishing, forthcoming.

18. "Incomplete Contracts and Strategic Ambiguity," *American Economic Review* (88), September 1998, 902-32. (with B.D. Bernheim)
19. "Naked Exclusion: Comment," *American Economic Review* (90), March 2000, 296-309. (with I. Segal)
20. "Exclusive Contracts and Protection of Investments," *RAND Journal of Economics* (31), Winter 2000, 603-33. (with I. Segal)
21. "Exclusivity and Tying in *U.S. v. Microsoft*: What We Know and Don't Know," *Journal of Economic Perspectives* (15), Spring 2001, 63-80.

Reprinted in: *Recent Developments in Monopoly and Competition Policy*, G. Norman, ed., Edward Elgar Publishing, forthcoming.

22. "Assessing the Property Rights and Transaction-Cost Theories of Firm Scope," *American Economic Review: Papers and Proceedings* (91), May 2001, 184-88.

Reprinted in: *The International Library of the New Institutional Economics*, C. Menard, ed., Edward Elgar Publishing, 2005.
23. "The Mirrlees Approach to Mechanism Design with Renegotiation (with Applications to Hold-up and Risk-Sharing)," *Econometrica* (70), January 2002, 1-45. (with I. Segal)
24. "On the Transaction Cost Determinants of Vertical Integration," *Journal of Law, Economics, and Organization* (19), April 2003, 1-23.
25. "Robust Predictions for Bilateral Contracting with Externalities," *Econometrica*. (71), May 2003, 757-91. (with I. Segal)
26. "Antitrust Policy toward Horizontal Mergers," forthcoming in M. Armstrong and R. Porter, eds., *Handbook of Industrial Organization, Vol. 3*.
27. "Antitrust in Innovative Industries," forthcoming in the *American Economic Review*. (with I. Segal)

PUBLICATIONS: OTHER

1. "The Ethyl Corporation in 1979," *Harvard Business School Case Study No. N9-388-075*.