

## CURRICULUM VITAE

### MARCIANO SINISCALCHI

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#### Personal

Place and Date of Birth      Milan, Italy; 18 July 1967  
Citizenship                      Italian  
Marital Status                  Married

#### Contact Information

Work                              Department of Economics, Andersen Hall  
Northwestern University  
Evanston, IL 60208  
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Chicago, IL 60611  
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#### Education

September 1994 — June 1998      Ph.D, Economic Analysis and Policy  
Graduate School of Business, Stanford University

September 1986 — June 1992      B.A., Economics (cum laude)  
Bocconi University  
Milano, Italy

#### Employment

Since September 1st, 2005      Associate Professor of Economics  
Northwestern University

September 2003 — August 2005      Assistant Professor of Economics  
Northwestern University

September 2002 — August 2003      Visiting Assistant Professor of Economics  
Northwestern University

September 2000 — June 2001      On Leave:  
Bocconi University, Milan, Italy (through Jan 2001) and  
Kellogg School of Management,  
Northwestern University

July 1998 — August 2003      Assistant Professor of Economics  
Princeton University

## CURRENT AREAS OF RESEARCH

- Decision theory
- Learning-theoretic analysis of parenting and child development
- Epistemic foundations of strategic analysis in dynamic games
- Efficiency and retrading under adverse selection

## PUBLISHED AND FORTHCOMING or ACCEPTED PAPERS

“Parental Guidance and Supervised Learning,” with Alessandro Lizzeri. *Quarterly Journal of Economics*, forthcoming.

“A Behavioral Characterization of Plausible Priors,” *Journal of Economic Theory*, vol. 128, 2006.

“Efficient Sorting in a Dynamic Adverse-Selection Model,” with Igal Hendel and Alessandro Lizzeri. *Review of Economic Studies*, vol. 72 n. 2, April 2005.

“A Subjective Spin on Roulette Wheels,” with Paolo Ghirardato, Fabio Maccheroni and Massimo Marinacci (final revision June 2003), *Econometrica*, vol. 71 n. 6, November 2003.

“Rationalizable Bidding in First-Price Auctions,” with Pierpaolo Battigalli, *Games and Economic Behavior*, 45 (2003), pp 38-72.

“Rationalization and Incomplete Information”, with Pierpaolo Battigalli, *Advances in Theoretical Economics*, 2003 Vol. 3: No. 1, Article 3.

“Strong Belief and Forward-Induction Reasoning,” with Pierpaolo Battigalli; *Journal of Economic Theory*, 106 vol. 2 (2002), pp. 356-391.

“Hierarchies of Conditional Beliefs and Interactive Epistemology in Dynamic Games,” with Pierpaolo Battigalli; *Journal of Economic Theory*, 88, September 1999.

“Interactive Beliefs, Epistemic Independence and Strong Rationalizability,” with Pierpaolo Battigalli ; *Research in Economics*, 53, 1999.

“Conditional Preferences, Ellsberg Paradoxes, and the Sure Thing Principle,” in: *Decision, Games and Markets*, P. Battigalli, A. Montesano, F. Panunzi, eds.; Kluwer Academic Publishers, Boston, ISBN 0-7923-9841-6. December 1996.

## WORKING PAPERS

“Dynamic Choice under Ambiguity”.

“Vector-Adjusted Expected Utility”.

## OTHER CONTRIBUTED PAPERS

“Epistemic Game Theory: Beliefs and Types,” March 2007. The New Palgrave Dictionary of Economics, forthcoming, Palgrave Macmillan.

“Ambiguity and Ambiguity Aversion,” March 2005. The New Palgrave Dictionary of Economics, forthcoming, Palgrave Macmillan.

## GRANTS

NSF Grant No. SES-0453088 Collaborative Research: Parental Guidance and Supervised Learning; 2005-2007.

NSF Grant No. SES-9911490 Studies in the Foundations of Game and Auction Theory; 1999-2002.

## TEACHING

At Northwestern:

Fall 2003, Fall 2004, Fall 2005	Econ 331-0 — The Economics of Uncertainty and Information Econ 410-1 — Microeconomics (Graduate sequence)
Spring 2003	Econ 331-0 — The Economics of Uncertainty and Information
Winter 2003	Econ 415-1 — Advanced Microeconomics

At Princeton:

Spring 2002	Eco514 — Game Theory
Fall 2001	Eco327 — The Economics of Uncertainty
Spring 2001	(at Kellogg School of Management:) DECS-434 Statistical Methods for Managerial Decisions
Spring 2000	Eco511 — Advanced Economic Theory I
Fall 1999	Eco 514 — Game Theory
Spring 1999	Eco514 — Game Theory
Fall 1998	Eco511 — Advanced Economic Theory I

## Other professional activities

Editorial board member:

BE Journal in Theoretical Economics, Econometrica, Journal of Economic Theory, Theoretical Economics.

Referee:

BE Journals in Theoretical Economics, Econometrica, Economic Theory, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, Journal of Economic Theory, Mathematical Social Sciences, National Science Foundation, Social Sciences and Humanities Research Council (Canada).